

# THE PERRIN GARDENS

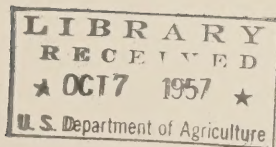
62.71  
OREGON GLADIOLUS SPECIALISTS

2314 N. E. Alberta Street  
PORTLAND 11, OREGON



GLADIOLUS  
CORSAGE

Chas E.F. Gersdorff  
1825 N. Capitol St  
Washington DC



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**PAID**

PORTLAND, OREGON

Permit No. 60

*Prize-Winning Glads for '54*

POSTMASTER: Return Postage Guaranteed



# NEWER VARIETIES---SPRING 1954

10 BULBS, ONE SIZE AND VARIETY, 8 TIMES SINGLE BULB RATE

	Large	Medium	Small
<b>ADORABLE</b> (Woods) (541) Beautiful light lavender with slight pink cast. Very large.	.30 Ea.	.20 Ea.	2 for .25
<b>ANDRENA</b> (Armstrong) (460) A lovely color. Light orchid rose with white center.	.40 Ea.	.25 Ea.	2 for .25
<b>BETTY'S CHOICE</b> (Harris) (360) Sensational old rose with lighter throat.	2 for .20	4 for .20	6 for .20
<b>BOISE BELLE</b> (Roberts) (443) Pleasing pink and yellow. Has been a great winner at the Glad. shows.	.20 Ea.	.15 Ea.	3 for .25
<b>BOLDFACE</b> (Evans) (533) Deep salmon with striking white throat. Much in demand.	.20 Ea.	.15 Ea.	3 for .25
<b>CARNIVAL</b> (Butt) (452) Bright scarlet with clear white throat. If you like them blotched you'll like this.	.20 Ea.	2 for .20	3 for .20
<b>CLEO</b> (Youmans) (441) Distinctive light pink with red feather on cream ground.	.30 Ea.	2 for .30	3 for .30
<b>COLUMBIA</b> (Roberts) (407) Creamy white edged in rose. Very much like Corona but daintier in coloring and has better attachment. Said to be healthy grower.	.40 Ea.	.25 Ea.	2 for .30
<b>CROWN JEWEL</b> (Fischer) (467) Light lavender with violet darts on lip petals. Also has a lovely frilled border. Well named variety.	.30 Ea.	.20 Ea.	2 for .30
<b>FOLKLORE</b> (Butt) (462) Dark pink with creamy white throat. New and unusual.	.20 Ea.	2 for .25	4 for .25
<b>GENE</b> (Farrington) (410) Intensely frilled-flat open translucent light yellow. Very good from large bulbs.	2 for .20	4 for .30	6 for .30
<b>GOLD</b> (Marshall) (412) Beautiful golden yellow. Slightly ruffled.	.40 Ea.	.25 Ea.	2 for .30
<b>HEIRLOOM</b> (Klein) (566) Clear lavender with white throat. One of our greatest prize-winners.	2.50 Ea.	1.50 Ea.	.75 Ea.
<b>KING DAVID</b> (Carlson) (570) Deep royal purple with rich velvet red throat. Edges of petals are silver. A most worthwhile variety.	.40 Ea.	.25 Ea.	2 for .30
<b>LAVENDER LACE</b> (Fischer) (466) Very nice ruffled lavender with cream throat. A great favorite.	.20 Ea.	2 for .30	3 for .30
<b>MIGHTY MONARCH</b> (Butt) (552) Huge tall grow-deep red. We had some outstanding spikes of this one.	2 for .30	4 for .30	6 for .30

**MOTHER FISCHER** (Fischer) (400) Large beautiful white. Makes well arranged spikes. One of the best.

Large	Medium	Small
.30 Ea.	.25 Ea.	2 for .30

**MY DEAR** (Sisson) (440) Shell pink opens up to 8. Nicely ruffled.

2 for .20	4 for .20	6 for .20
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**NOWETA ROSE** (Fischer) (560) Glowing rose with slightly darker throat. One of the finest.

2 for .20	3 for .20	5 for .20
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**PERSIAN RUG** (Roberts) (486) Smoky mulberry and old rose, with creamy yellow blotch. Nothing quite like it.

.50 Ea.	.35 Ea.	.20 Ea.
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**POINSETTIA** (Johnson-Weeks) (450) Bright scarlet red. One of the best for commercial use that has been introduced in the past few years.

.50 Ea.	.35 Ea.	.20 Ea.
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**QUIBERON** (Errey) (416) Pleasing apricot buff. This is without a doubt the tallest and largest grower on our list. If you like them big, this is it.

2 for .25	3 for .25	5 for .25
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**RED WING** (Wright) (436) Scarlet red with deeper throat. Produces almost 100% perfect spikes.

2 for .25	3 for .25	5 for .25
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**ROSY FUTURE** (Pletcher) (460) Bright deep rose, almost hurts the eyes to look at it in sunlight. A good addition to our list as well as yours.

.25 Ea.	2 for .25	4 for .25
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**SANS SOUCI** (K&M) A new Holland scarlet that is supreme. A narrow creamy line on the lower petals seems to add to it's beauty.

.25 Ea.	2 for .25	3 for .25
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**SPINDRIFT** (Chase) (400) This one is really something. Our pick of all the creamy whites. Carries up to 8 open on a long, graceful spike.

2 for .20	4 for .20	6 for .20
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**SPORT IN TRUELOVE** (Perrin) (400) This was first noticed years ago in Truelove. Same habits of growth but a true sparkling white. Ran away with best white basket in show at Yakima two years in a row. Extremely early.

1.00 Ea.	.75 Ea.	.50 Ea.
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**THE RAJAH** (Jack) (570) We are still undecided which is best, this or King David. A very large ruffled rich purple.

.25 Ea.	2 for .25	4 for .25
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**THE ROAN** (Pruitt) (590) Rosy red which is covered with fine silver lines. A most unusual and attractive flower.

2 for .25	3 for .25	6 for .25
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**TRAIL'S END** (Ficht) (560) Rosish lavender with an appealing yellow throat. Very large.

2 for .25	3 for .25	6 for .25
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**TYRONE** (Deam) (466) Tall clear light lavender with a small white center. Opens up to 9 on a well balanced spike. We certainly like this one.

1.00 Ea.	.75 Ea.	.50 Ea.
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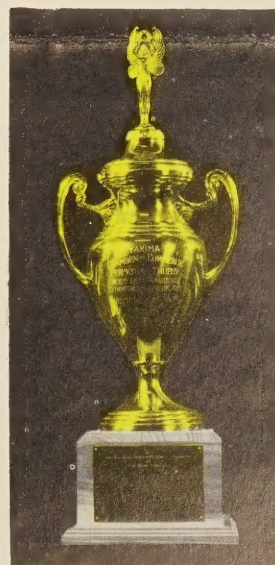
If your order consists entirely of these NEWER VARIETIES, we will prepay ALL the charges: via Parcel Post if you can await a safe shipping date. Orders consisting of Newer Varieties and Standard varieties — we will put in enough extras to more than offset the part that would have been prepaid.



This is a portion of our prize winning Gladiolus display at the Oregon Journal Bldg. 1953.



Sweepstakes Trophy awarded to Perrin Gardens in 1952 and again in 1953 Yakima Western International Gladiolus Show





# 1954 PERRIN WHOLESALE PRICE LIST

## STANDARD VARIETIES

**TERMS:** Cash with order or 50% down, Balance C.O.D. Bulbs may be held in our storage until May 1st.

**DISCOUNTS:** Orders of 10,000 or more bulbs, deduct 5%. Orders of 25,000 or more bulbs may deduct 10% from these prices.

Not less than 25 sold at 100 rate or less than 250 at 1000 rate. All bulbs sold F.O.B. Portland, Oregon, except in pool car lots. **SEE POOL CAR SHIPMENT AT BOTTOM OF THIS PAGE.**

**ORDER CHANGES:** It sometimes happens that we are out of the exact size you order but have other sizes in the same variety. Please state whether you will permit us to send another size or variety if out of what you order. You will always receive liberal value for any changes.

	Bulblets									Bulblets								
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Qt.	Pk.		No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Qt.	Pk.	
<b>ABU HASSAN</b> (K&M) (378) Rich violet blue. Very popular. Per 100		3.80	3.00	2.20	1.40	1.00	\$ 3.00	\$18.00										
<b>ADORATION</b> (Klein) (460) Strong growing orchid pink. Per 100	5.00	4.00	3.20	2.40	1.80	1.20	4.00	20.00										
<b>ATHLONE</b> (B. Pal) (416) Pinkish buff cream. Opens up to 12. One of our best. Per 100	4.00	3.20	2.40															
	Per 1000	30.00	25.00	20.00														
<b>AUREOLE</b> (Pruitt) (410) A clear medium ruffled dark yellow. Per 100			3.00	2.20	1.40	1.00	5.00	30.00										
<b>BEAUTY'S BLUSH</b> (Fisher) (440) Very early light blush pink. Extremely early. Per 100	4.40	3.80	3.00	2.20	1.40	1.00	3.00	18.00										
	Per 1000	32.00	26.00	20.00	16.00	12.00	8.00	Bu. \$50.00										
<b>BEN. BRITTEN</b> (K&M) (366) Winning popular lavender mauve. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000	30.00	25.00	20.00	15.00	10.00	6.00	Bu. \$55.00										
<b>BIRCH RED</b> (Rich) (552) A very fine deep red. Per 100		4.00	3.20	2.40	1.80	1.20	4.00	20.00										
<b>BLUE BEAUTY</b> (K&M) (476) Old standby by light blue. Edges of petals slightly darker. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
<b>BURMA</b> (Pal) (562) Favorite heavily ruffled deep rose. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000	30.00	25.00	20.00	15.00	10.00	6.00	Bu. \$50.00										
<b>CHAUMOUNY</b> (Baerman) (362) Deep rose with slight edging of silver. One of great favorites with florists. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000	30.00	25.00	20.00	15.00	10.00	6.00	Bu. \$50.00										
<b>CHERBOURG</b> (Salman) (462) Lively deep rose. Really outstanding. Per 100	5.00	4.00	3.20	2.40	1.80	1.20	4.00	20.00										
	Per 1000	36.00	30.00	24.00	18.00	12.00	8.00	Bu. \$60.00										
<b>COMMANDO</b> (Pal) (536) A very large striking scarlet. Opens up to 8 on a long spike. Per 100	4.40	3.80	3.00	2.20	1.40	1.00	3.00	18.00										
	Per 1000	32.00	26.00	20.00	15.00	10.00	7.00	Bu. \$50.00										
<b>CORONA</b> (Pal) (560) Creamy white with rose colored edges. One of the most popular of all times. Per 100	5.00	4.00	3.20	2.40	1.80	1.20	3.00	18.00										
	Per 1000		32.00	24.00	18.00	14.00	10.00	Bu. \$50.00										
<b>DOROTHY ARMSTRONG</b> (Beard) (470) Good medium purple. 8 four inch florets open at once on a long flower head. Per 100	5.00	4.00	3.20	2.40	1.80	1.20	4.00	20.00										
	Per 1000		30.00	25.00	20.00	15.00	10.00	Bu. \$75.00										
<b>DUSTY MILLER</b> (Jack) (486) Deep smoky old rose with a nice red blotch. Per 100			4.00	3.20	2.20	1.80	8.00	40.00										
<b>ELIZABETH THE QUEEN</b> (White) (566) Leading commercial lavender, beautifully ruffled. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000		25.00	20.00	15.00			Bu. \$50.00										
<b>EVANGELINE</b> (Pal) (540) Large light rose with creamy yellow throat. Ruffled and opens up to 10 or 12. One of the finest. Per 100	5.00	4.00	3.20	2.40	1.80	1.20	5.00	30.00										
	Per 1000	36.00	30.00	25.00	20.00	15.00	10.00	Bu. \$90.00										
<b>FLORENCE NIGHTINGALE</b> (Harris) (400) Glistening ruffled white. Outstanding commercial white to date. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000	32.00	26.00	20.00	16.00			Bu. \$55.00										
<b>FRIENDSHIP</b> (Fischer) (440) Beautiful early rose with lighter throat. One of the best in recent years. Per 100	5.00	4.00	3.20	2.40	1.80	1.20	4.00	24.00										
	Per 1000	36.00	30.00	25.00	20.00	15.00	10.00	Bu. \$75.00										
<b>GIANT CYCLAMEN</b> (Higgins) (560) Deep lavender rose. The most unusually large one in this class. Per 100	5.00	4.00	3.20	2.40	1.80	1.20	4.00	24.00										
	Per 1000	36.00	30.00	24.00	18.00	14.00	8.00	Bu. \$75.00										
<b>GOLD</b> (Marshall) (412) Beautiful deep golden yellow. Slightly ruffled. Per 100	28.00	24.00	20.00	17.00	13.00	10.00		\$50.00 Qt.										
<b>GREENLIGHT</b> (K&M) (406) Light yellow overlaid with green. Almost chartreuse. Per 100	4.40	3.80	3.00	2.20	1.40	1.00	3.00	18.00										
	Per 1000	32.00	26.00	20.00	16.00			Bu. \$60.00										
<b>HARRY HOPKINS</b> (Sal) (462) Our best rose red. Opens up to 8 on a long spike. One of our best. Per 100	5.00	4.00	3.20	2.40	1.80	1.20	3.50	20.00										
	Per 1000	36.00	30.00	24.00	18.00	14.00	10.00	Bu. \$60.00										
<b>JUNE DAY</b> (Roberts) (441) Very early pure pink with cherry throat mark. Extremely early. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000	30.00	25.00	20.00	15.00	10.00	6.00	Bu. \$50.00										
<b>KING DAVID</b> (Carlson) (570) Deep royal purple, with rich velvet red throat. Edges of petals are silver. A very beautiful glad. Per 100		20.00	16.00	12.00	10.00	8.00		\$35.00 Qt.										
<b>LADY JANE</b> (Lake) (406) Large clear cream-lower two petals pale yellow. Very popular. Per 100	4.00	3.20		1.80	1.20	.80	3.00	18.00										
	Per 1000	30.00		25.00	15.00	10.00	6.00	Bu. \$50.00										
<b>LAVENDER LACE</b> (Fischer) (466) Large ruffled lavender with cream throat. Opens up to 6. Per 100	10.00	8.00	6.00	5.00	4.00	3.00	8.00	50.00										
<b>LEEUEWENHORST</b> (Sal) (460) A very tall growing light rose. A favorite with florists. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000	30.00	25.00	20.00	15.00			Bu. \$50.00										
<b>MISS WISCONSIN</b> (Krueger) (460) Deep lavender rose. One of the finest in this class. Per 100			2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000			20.00	15.00	10.00	6.00	Bu. \$60.00										
<b>MYRNA FAY</b> (Lines) (466) Very early, robust medium shaded lavender. We like it. Per 100	4.40	3.80	3.00	2.20	1.40	1.00	3.00	18.00										
	Per 1000	32.00	26.00	20.00	15.00	10.00	6.00	Bu. \$60.00										
<b>MY DEAR</b> (Sisson) (440) A good shell pink that opens up to 8. Has ruffling and good wide open blossoms. A good cut flower. Per 100		4.00	3.00	2.00	1.40	.90	4.00	25.00										
	Per 1000		30.00	24.00	16.00	12.00	8.00	Bu. \$80.00										
<b>NEW DAY</b> (Perrin) (410) Pure lemon yellow. Early. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
<b>NOWETA ROSE</b> (Fischer) (560) Glowing rose with slightly darker throat. One of the finest exhibition varieties. Per 100	6.00	5.00	4.00	3.00	2.20	1.60	20.00	120.00										
	Per 1000	50.00	40.00	32.00	26.00	18.00	14.00	Bu. \$400.00										
<b>OCTOBER SUNSHINE</b> (Quackenbush) (420) Light orange with golden yellow throat. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
<b>ORANGE GOLD</b> (Marshall) (422) Tall, vigorous clear orange. Per 100	4.40	3.80	3.00	2.20	1.40	1.00	3.50	20.00										
<b>PACTOLUS</b> (K&M) (417) Apricot cream with orange throat blotch. Very unusual and extremely popular. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.50	20.00										
	Per 1000	32.00	26.00	20.00	16.00			Bu. \$60.00										
<b>PANDORA</b> (B. Pal) (442) Rose pink with red feathering. Per 100	4.00	3.20	2.40	1.80	1.20	.80	3.00	18.00										
	Per 1000	30.00	25.00	20.00	15.00	10.00	6.00	Bu. \$50.00										

### THRIP CONTROL

10% D.D.T. — Your best insurance against Thrip. Just dust your bulbs and plants lightly with 10% D.D.T. and your worries will be over. Complete instructions are included when your order is shipped.

5-lb. Bag... \$1.50 25-lb. Bag... \$ 6.00  
10-lb. Bag... 2.75 50-lb. Bag... 10.00  
F.O.B. Portland, Oregon

### MONEY SAVING POOL CAR SHIPMENTS

BULBS PREPAID VIA POOL CAR SHIPMENT — WHOLESALE PRICES — F.O.B. EASTERN POINTS, CHICAGO AND TRENTON, N.J. — SAVE ON TRANSPORTATION. Due to the ever increasing cost of transportation, we are offering our bulbs at F.O.B. Chicago, Ill., and Trenton, N.J., prices. Carloads leave Portland for distribution from Chicago and Trenton, N.J., on or about March 1st and April 1st. ORDERS of \$30 or more can be included in these cars. Shipments will be re-forwarded from Chicago or Trenton, N.J., via Railway Express or L.C.L. Freight, whichever you prefer. Transportation charges to you from these points will be collect. *This will save you over half on shipping costs.* Allow approximately 30 days for shipping time.

### GUARANTEE

Our Bulbs are Guaranteed Free from Thrip, as we treat the bulbs with 10% D.D.T. dust as soon as they are harvested, then after cleaning, they are gassed twice with cyanide gas. There is no need to treat bulbs received from us unless they have been in close contact with some that are infested. Play safe and treat your home-grown bulbs with 10% D.D.T. dust, too.



							Bulblets	
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Qt.	Pk.
<b>PARTHIENA</b> (Hitchcock) (566) Very large deep mauve. A distinctive shade. Per 100 4.40 3.80 3.00 2.20 1.40 1.00 4.00 25.00								
<b>PATRICIAN</b> (Scheer) (566) Large clear lavender. We like it very much but is somewhat late in blooming. Per 100 5.00 4.00 3.20 2.40 Per 1000 32.00 26.00 20.00								
<b>PERFUME</b> (Brauer) (301) Really fragrant. Creamy yellow with purple lines. Per 100 8.00 7.00 6.00 5.00 4.00 2.00 6.00 35.00								
<b>PHANTOM BEAUTY</b> (Bastain) (440) Warm light blush pink. Opens up to 10 on long spike. Per 100 4.40 3.80 3.00 2.20 1.40 1.00 3.00 18.00								
<b>PICARDY</b> (Pal) (530) Pleasing apricot pink. Most popular of the glads. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00 15.00 10.00 6.00 Bu. \$45.00								
<b>POINSETTIA</b> (Johnson-Weeks) (450) Bright scarlet red. Considered to be one of leading newer varieties. Per 100 30.00 25.00 20.00 15.00 12.00 9.00 \$75.00 Qt.								
<b>PRUESSEN'S GLORIA</b> (Pfitzer) (454) Nearest glad yet to being black. Robust grower, slightly ruffled. Per 100 5.00 4.00 3.00 2.00 1.00 5.00 30.00								
<b>RED CHARM</b> (Butt) (452) Deep medium red. Very popular cut flower. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00								
<b>RED WING</b> (Wright) (436) Scarlet red with deeper throat. Produces wonderfully long spikes. Per 100 6.00 5.00 4.00 3.00 2.20 1.80 10.00 60.00 Per 1000 50.00 40.00 32.00 25.00								
<b>ROSY FUTURE</b> (Pletcher) (462) Red with a fuschia tint. Opens 6 or 7 on a nice tall spike. Looks good to us. Per 100 14.00 12.00 10.00 8.00 6.00 \$25.00 Qt.								
<b>SALMAN'S GLORY</b> (Sal) (507) Huge creamy white with red throat blotch. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00 15.00								
<b>SHERWOOD</b> (Pruitt) (570) Beautiful ruffled deep purple with slightly deeper throat. Per 100 2.20 1.80 1.40 4.00 25.00								



DAUGHTER PENNY WITH HER FAVORITE PICARDY



POINSETTIA



DUSTING BY AIRPLANE

## MINIATURE GLADIOLUS

For a number of years we have had inquiries about minatures. Last year we weakened and secured 18 worthwhile varieties. These are all grown from bulblets and certain varieties made larger sizes than others, but we are going to offer them *all at the same price*. Medium and small sizes only, however we do have a percentage of large bulbs from these bulblets and they will go to the customers who order first as MEDIUM sized bulbs.

ALL MEDIUM ARE PRICED AS FOLLOWS: 3 for .25, 8 for .50 or 18 for \$1.00. One size and variety.

ALL SMALL ARE PRICED AS FOLLOWS: 5 for .25, 12 for .50, or 30 for \$1.00. One size and variety.

### VARIETIES AVAILABLE

**ATOM** (336) Distinctive scarlet with golden edges.  
**BETTY BLUSHES** (240) Deep pink. Outstanding for small arrangements.  
**BLUE LILY** (277) Just about true blue. Has a touch of yellow in throat.  
**BO PEEP** (240) Dainty pink, with cream throat. Heavily ruffled.  
**BROWN ORCHID** (290) Smoky chocolate brown with yellow midribs.

							Bulblets	
	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Qt.	Pk.
<b>SNOWPRINCESS</b> (Pfitzer) (400) Creamy white, an old timer but still a good one. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00 15.00 Bu. \$50.00								
<b>SPARKS</b> (Glass) (507) Tall, showy cream with striking red throat. Per 100 4.40 3.80 3.00 2.20 1.40 1.00								
<b>SPIC AND SPAN</b> (Carlson) (442) Deep ruffled pink. Very good. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00 15.00 10.00 6.00 Bu. \$60.00								
<b>SPOTLIGHT</b> (Pal) (413) Clear deep yellow with scarlet throat. Per 100 4.40 3.80 3.00 2.20 1.40 1.00								
<b>SUNSPOT</b> (Roberts) (417) Light apricot buff, with red throat. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00 15.00 10.00 6.00 Bu. \$60.00								
<b>SURFSIDE</b> (Windsor) (400) Ruffled white with red penciling. Our best for Fall Blooming. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00 15.00 10.00 6.00 Bu. \$55.00								
<b>THE RAJAH</b> (Jack) (570) Ruffled rich purple. Almost a tie which is best, this or King David. Per 100 12.00 10.00 8.00 6.00 4.00 3.00 20.00 Qt.								
<b>TIVOLI</b> (K&M) (440) Lovely tall clear light rose pink. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00 15.00 10.00 6.00 Bu. \$55.00								
<b>TRAIL'S END</b> (Ficht) (560) Med. deep rose tinged with lavender. Has a large creamy throat. Per 100 8.00 6.00 5.00 4.00 10.00 60.00								
<b>TRUELOVE</b> (Klein) (440) Very early and popular light rose pink. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00								
<b>VICTORY QUEEN</b> (Wilson) (430) Rich, ruffled salmon orange. Per 100 5.00 4.00 3.00 2.20								
<b>WHITE GODDESS</b> (Roberts) (500) Tremendous, strong growing ruffled white. Per 100 4.40 3.80 3.00 2.20 1.40 1.00 3.50 20.00 Per 1000 32.00 26.00 20.00 16.00 12.00 8.00 Bu. \$60.00								
<b>YELLOW HERALD</b> (K&M) (411) A rich, slightly ruffled yellow. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00								
<b>MIXED</b> --hand made of foregoing varieties. Well balanced for color. Per 100 4.00 3.20 2.40 1.80 1.20 .80 3.00 18.00 Per 1000 30.00 25.00 20.00 15.00 10.00 6.00 Bu. \$50.00								

**FAIRY** (266) A very delicate lavender.

**FLICKER** (221) Light orange with a snappy red throat.

**LITTLE GOLD** (212) Deep golden yellow, rich and clean.

**LITTLE SWEETHEART** (240) Medium pink, white throat. Just a small "Friendship".

**LUCILLE** (207) Cream with a big red throat. Very robust grower.

**MAGIC** (277) Light violet with deeper violet throat.

**ORANGE BUTTERFLY** (222) Medium orange with red lines. Yellow throat.

**PINOCCHIO** (290) Odd blend of pink, orange, red and chartreuse.

**ROSETTE** (260) Extremely ruffled light rose, Will open up to 10.

**RUBY** (252) Pure dark red without markings. It will please you.

**SNOW BABY** (200) Very dainty and very attractive pure white.

**STARLET** (200) Nice clean, clear white. Ruffled and superb for small arrangements.

**WEDGEWOOD** (366) Lively lavender with cream throat. One of the most beautiful.



EVANGELINE



QUIBERON



LADY JANE

## A FREE GIFT FOR YOU

Many of our customers are delighted with the extras in the form of over-count and newer kinds that we include for trial; and if you send us the names and addresses of friends that grow 500 or more Glads — well, we just try to outdo ourselves in giving extras.

### SHIPMENT

All orders are sold with the understanding that the shipping charges will be paid by the customer. That means F.O.B. Portland, Oregon, except pool car shipments which are prepaid to Chicago, Ill., or Trenton, N.J.

A service charge of 35 cents will be charged on all orders of less than \$3.00, as they cannot be filled and shipped at a profit.

Orders of \$10.00 or more may be sent any time in U.S.A. via Railway Express. Those held for Spring delivery will be shipped as weather permits. Local and Pacific Coast orders may be shipped at any time.

We advise Railway Express shipment rather than freight as congested conditions sometimes cause long delays. Auto freight has proven very satisfactory for Pacific Coast and Texas orders of 100 lbs. or more.

### PARCEL POST SHIPMENTS

Parcel Post is not insured against freezing, so should you wish your order sent in this manner (much cheaper than express on orders of 12 lbs. or less) you had better let us

keep it until danger of freezing is past — usually March 15th. Please add 10% to your order if prepaid parcel post is desired, otherwise the C.O.D. charges will be included. You will be notified of extra cost should there be a balance.

### Hand Planted and Harvested

We exercise the greatest care to see that only first quality stock is shipped out; but in keeping with trade customs, we cannot guarantee the growth or productiveness of the bulbs due to the varying soil and climatic conditions.

Our 25 acres of Gladiolus are hand planted, hand harvested, hand cleaned and counted. They are not mutilated and bruised by machinery. This is your assurance of first quality bulbs.

Prompt ordering is advisable, as there seems to be a strong demand for the many real good cut-flower varieties that are listed here in our catalog at such reasonable prices.

### A WORD TO THE WISE

As we all know, shipping costs have risen greatly in the past few years. Just recently Parcel Post took another sharp jump, so that now it is becoming impractical to ship #1 and Jumbo bulbs past the 5th zone. We would suggest to our customers, that they order #2 or #3 and even #4 bulbs then give them plenty of room at planting time, and you will be amazed at the fine results these medium sized bulbs will give. Just for an example: #3 bulbs weigh less than one-half as much as #1's including packaging.

# PERRIN GARDENS

GLADIOLUS SPECIALISTS  
FOR 37 YEARS

TRinity 3729 — TRinity 9217 • 2314 N. E. Alberta St. • Portland 11, Oregon